| 全職 | 10名字 3月2日 | 不動産 | (収文 年 1>0 | 1 號

經濟部投資業務處 函

地址:10047 臺北市館前路71號8樓

承辦人:劉惠君

電話:23892111分機:314

傳真:23820497

電子信箱:hcliul@moea.gov.tw

受文者:中華民國不動產開發商業同業公會全國聯合會

發文日期:中華民國108年03月26日 發文字號:經投三字第10800023480號

速別:普通件

密等及解密條件或保密期限:

附件:如文(請至【http://godba.moea.gov.tw/BigAttachProject/】下載,驗證碼:

YNU150709)

主旨:有關美商知名工程公司AECOM等企業將建造跨馬尼拉灣大

橋,歡迎我商參與投資事,檢送本案簡介及聯絡資訊如附

件,請協助廣為週知貴會會員廠商,請查照。

說明:依據駐菲律賓代表處台菲經字第10810602530號函辦理(來

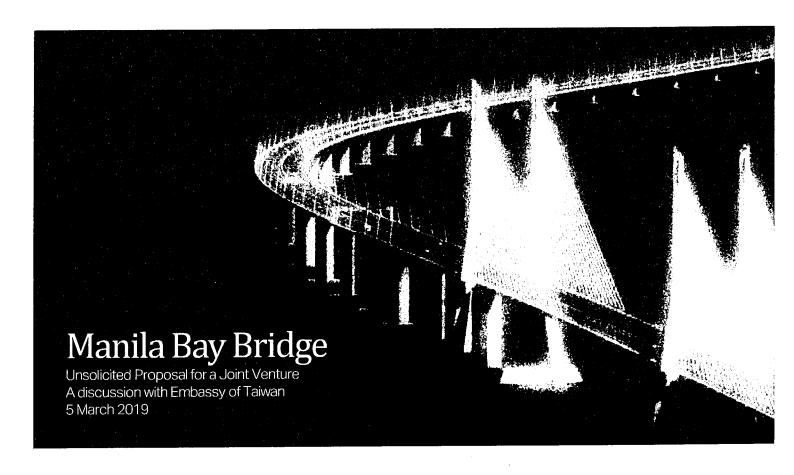
函影本如附件)。

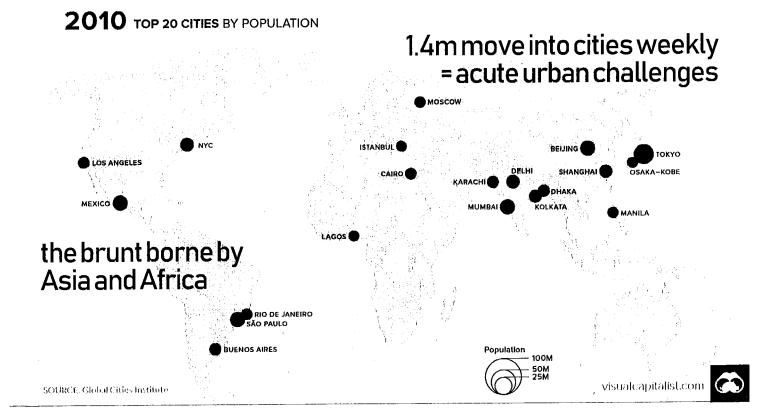
正本:中華民國工商協進會、中華民國全國工業總會、中華民國綜合營造業同業公會全國聯

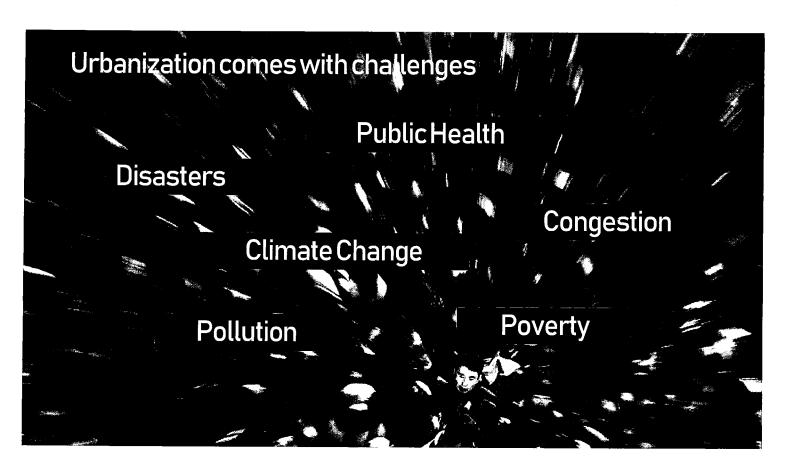
合會、中華民國不動產開發商業同業公會全國聯合會、中華民國銀行商業同業公會全

國聯合會、臺灣區基礎工程專業營造業同業公會

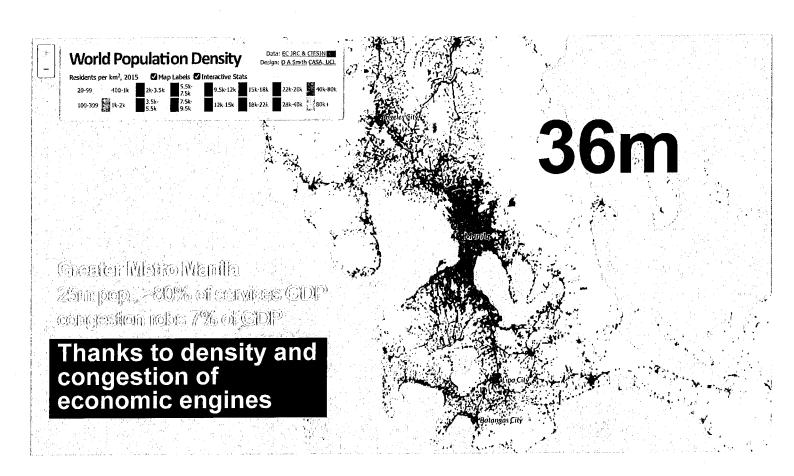


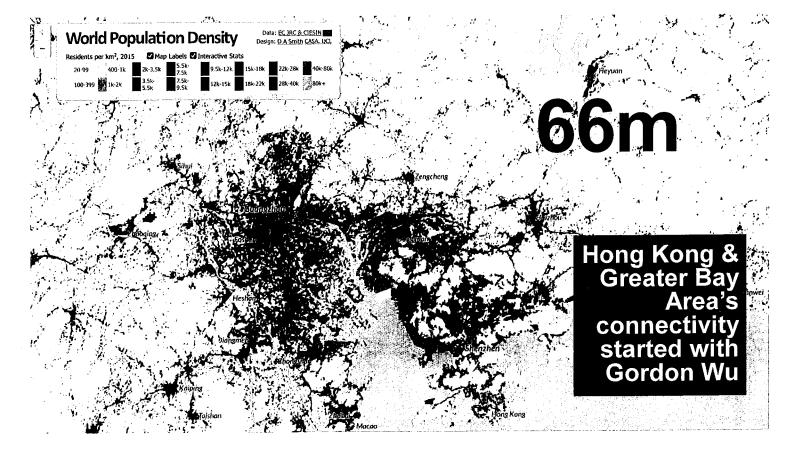


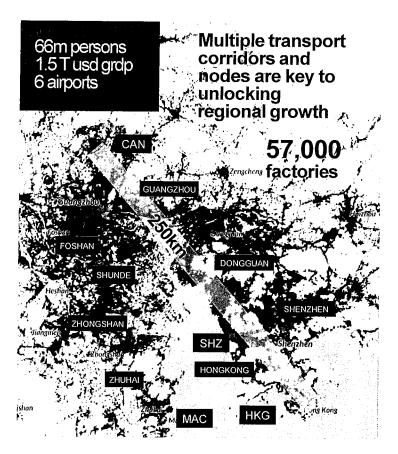


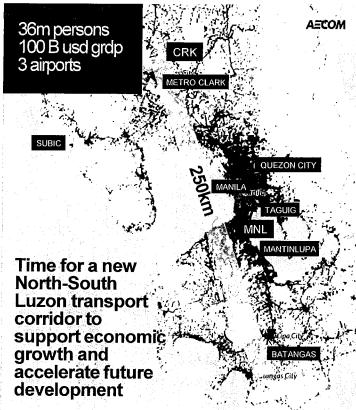












Top 500 Design Firm

## **Global Overview**

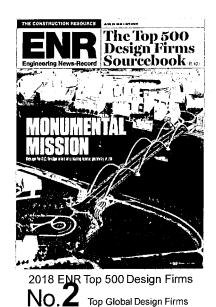
150 countries

With an integrated team operating in more than 150 countries, AECOM works to positively impact lives, transform communities and make the world a better place



professionals globally

### **Professional Excellence**





**FORTUNE** 

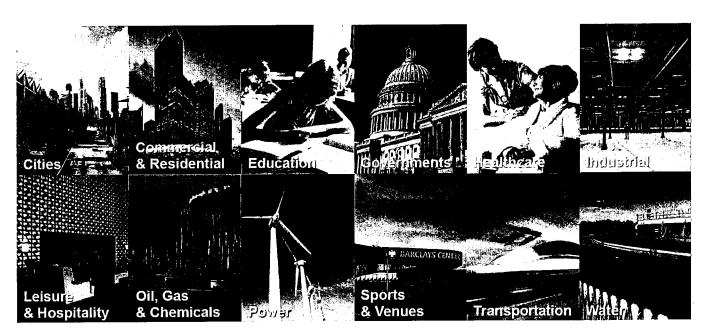
A "World's Most Admired Company"

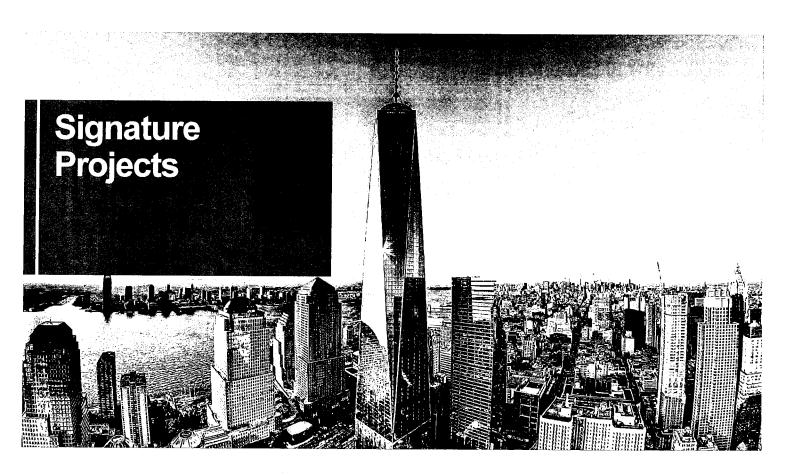
2018 Fortune 500 list

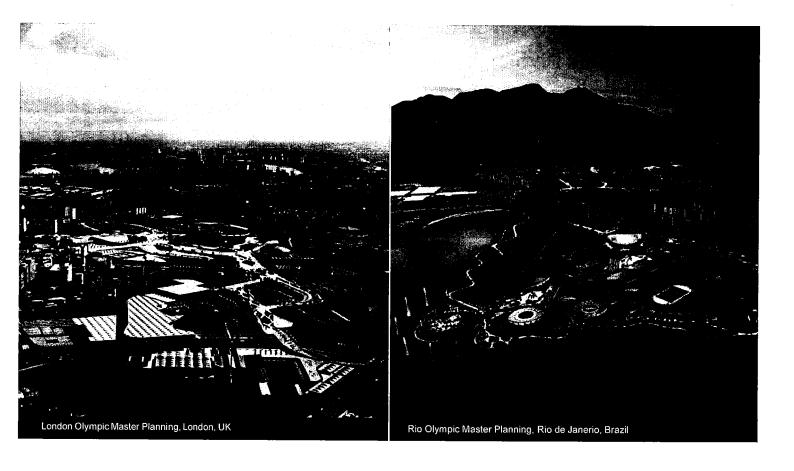
No.164

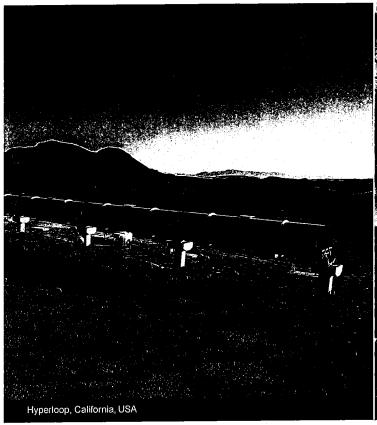
Transportation General Building Hazardous Waste

### **Serving Markets Pivotal to a Better World**

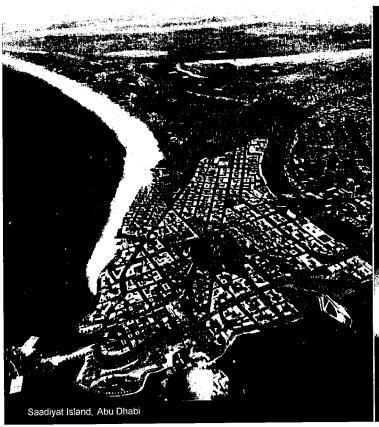


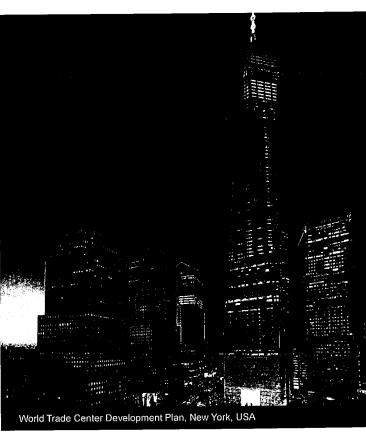


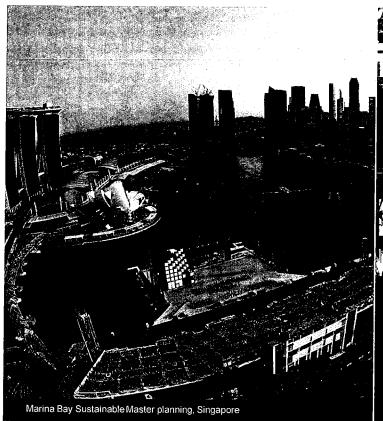




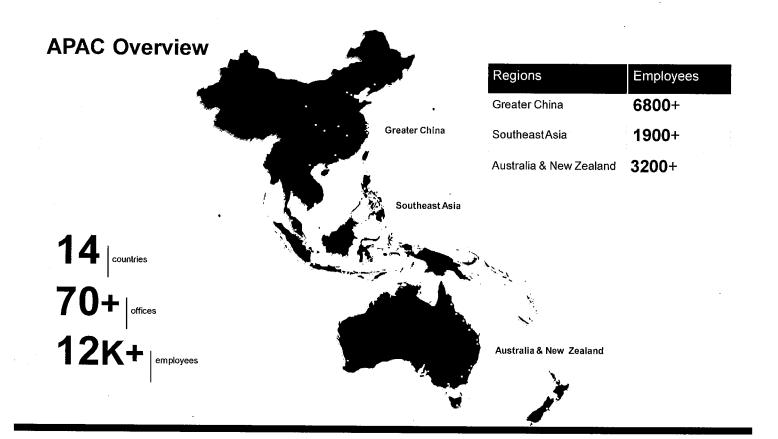


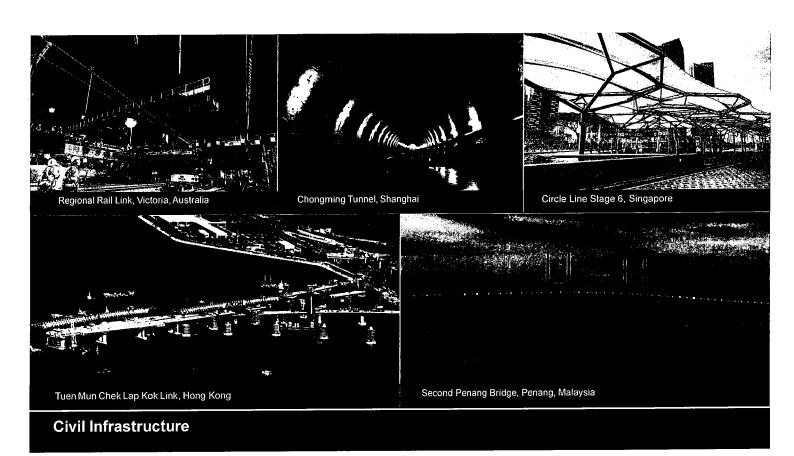


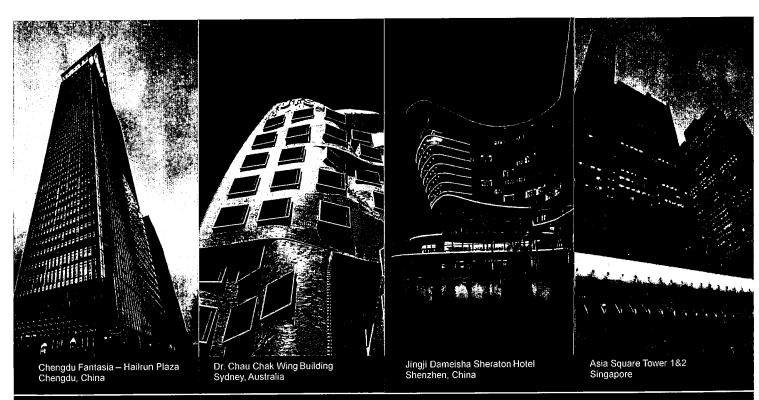




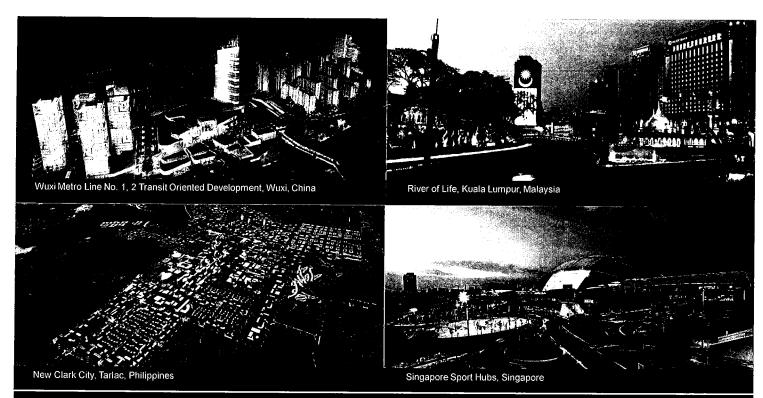




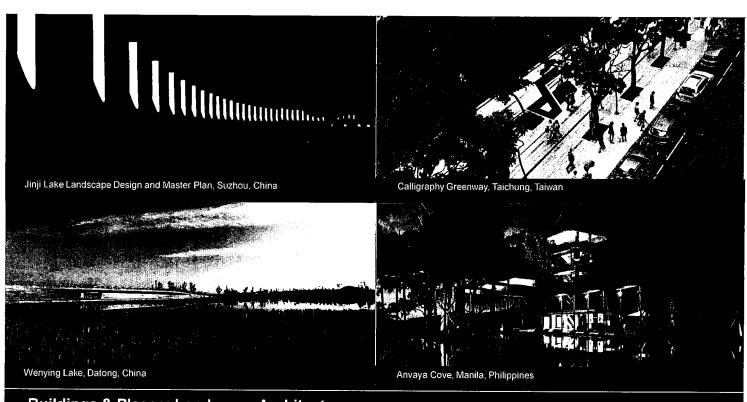




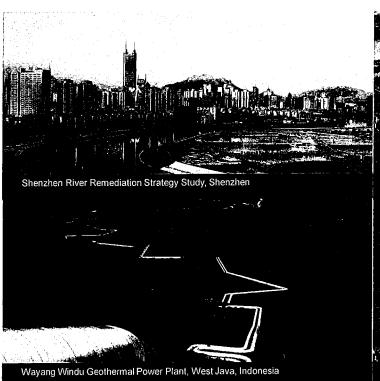
Buildings & Places: Architecture & Building Engineering

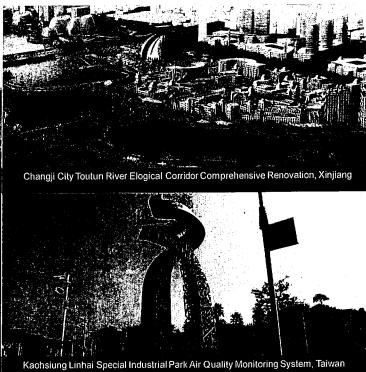


**Buildings & Places: Master Planning & Urban Design** 

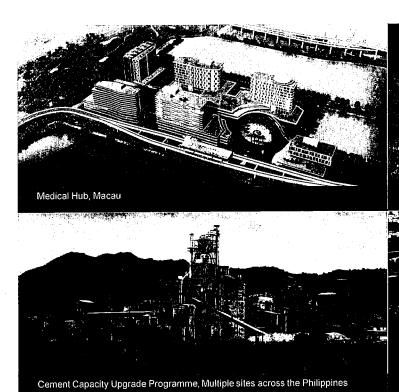


**Buildings & Places: Landscape Architecture** 



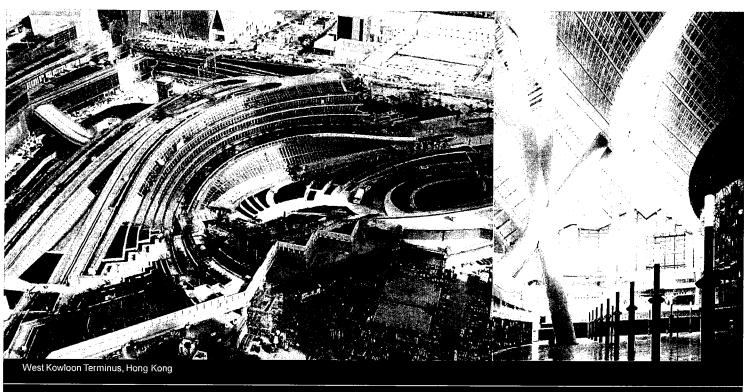


### **Environment**

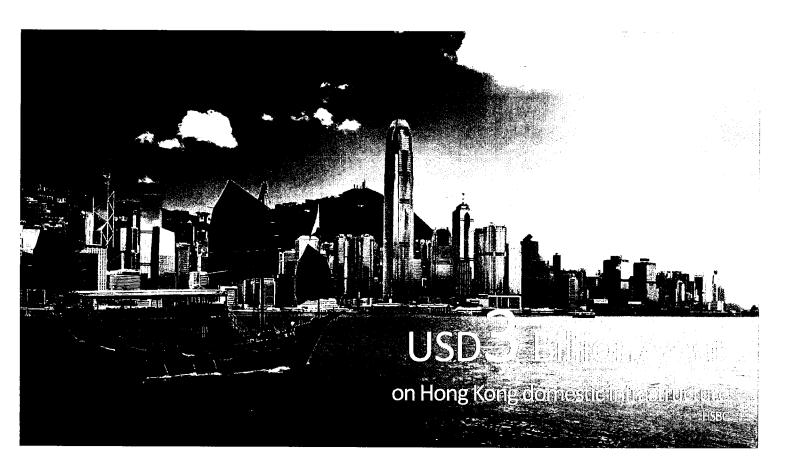


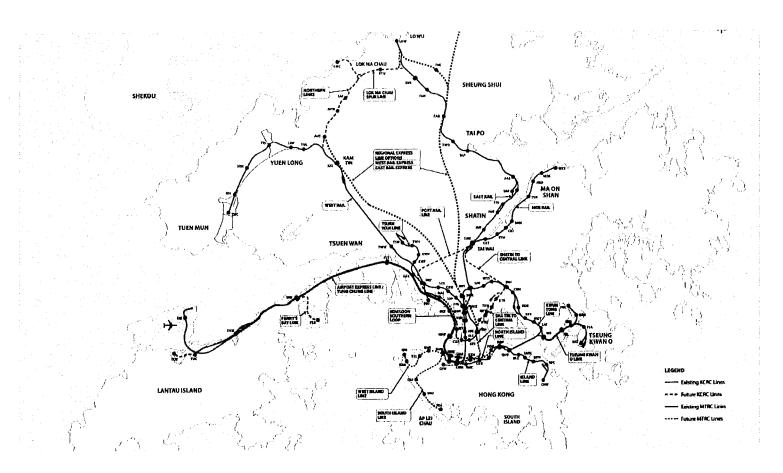


**Construction Management** 

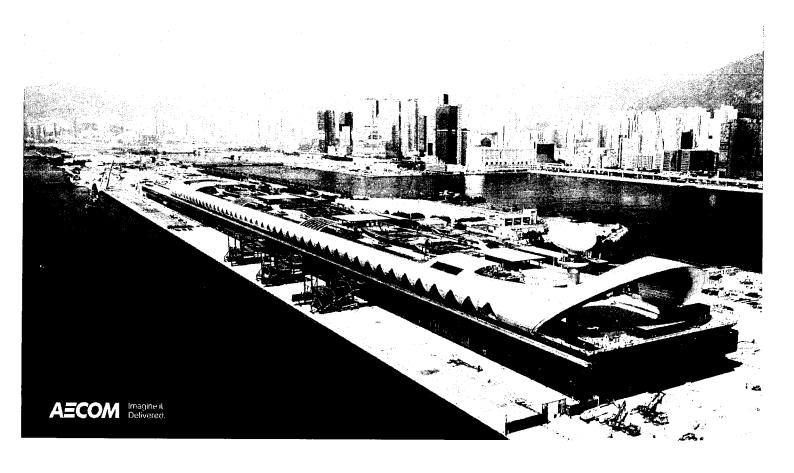


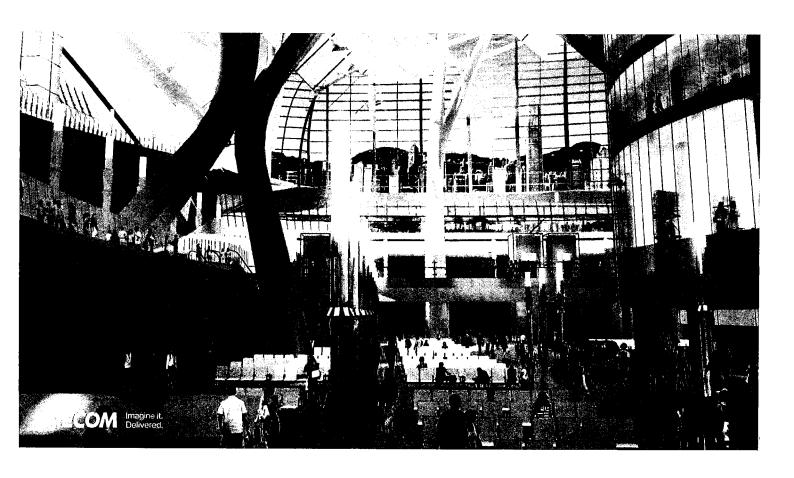
Multi Disciplinary Offer & Integrated Services

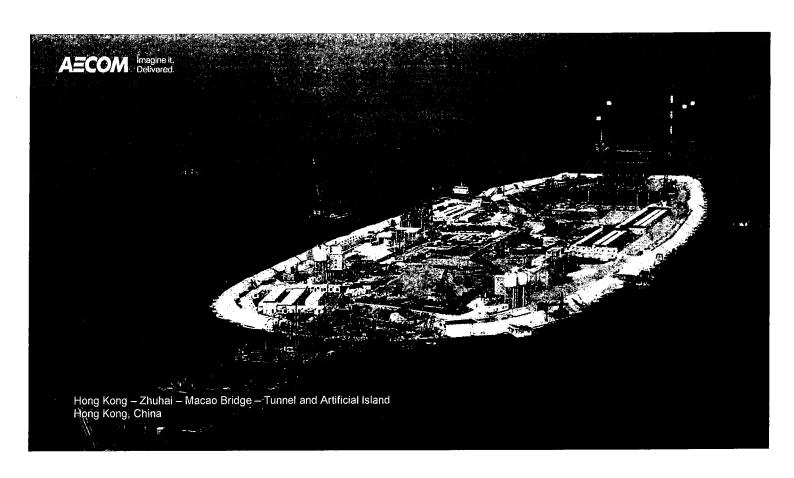


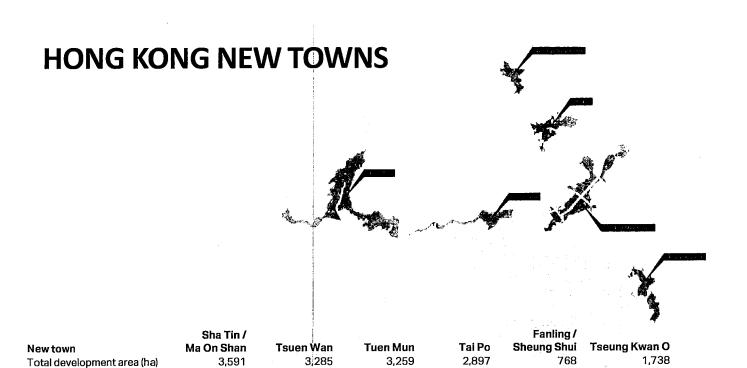












496,000

649,000

Denver

796,000

845,000

San Francisco

711,100

735,000

Athens

Project population (2015)

Projected full population

Equivalent to

278,100

316,980

Cardiff

266,300

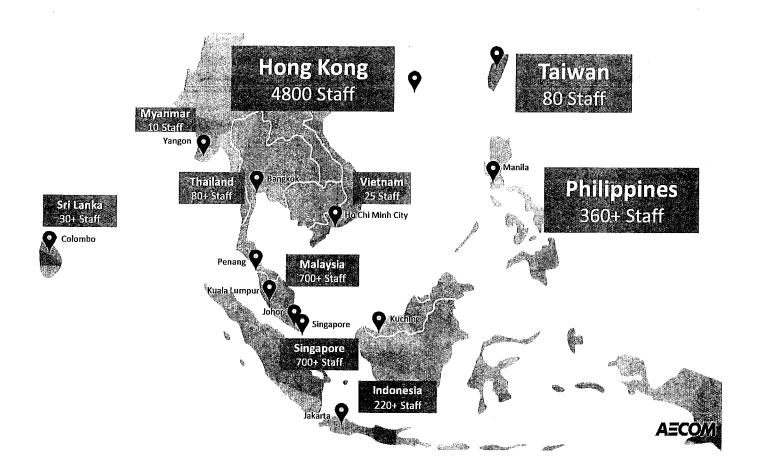
290,900

Cincinnati

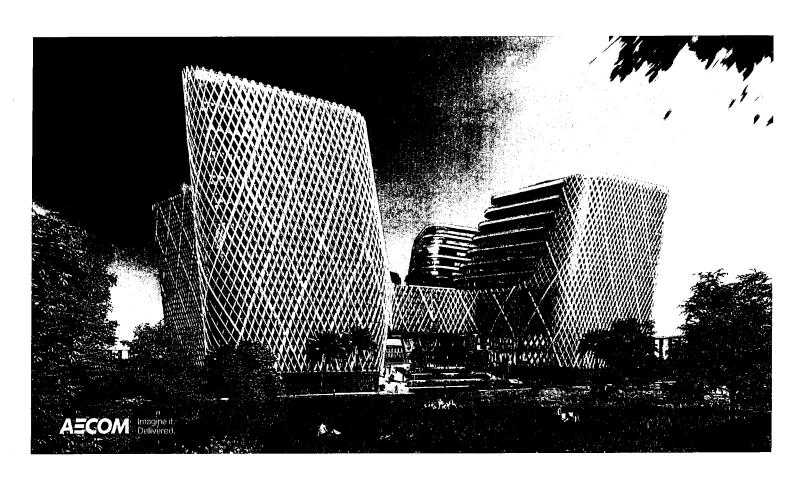
402,800

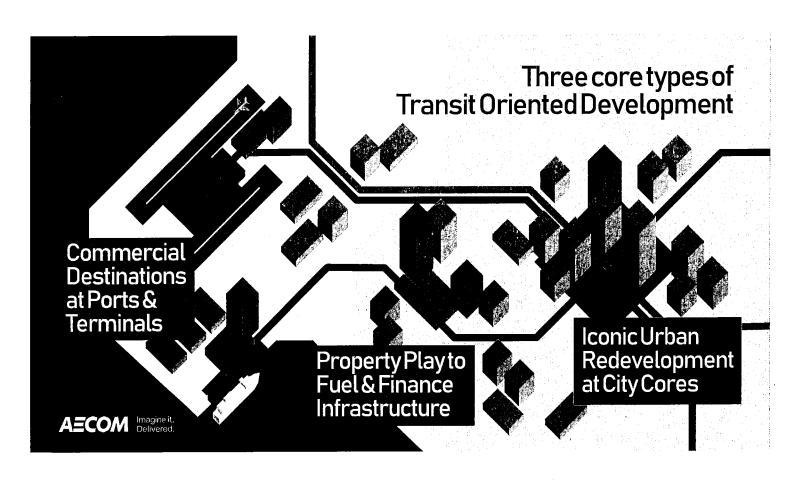
450,000

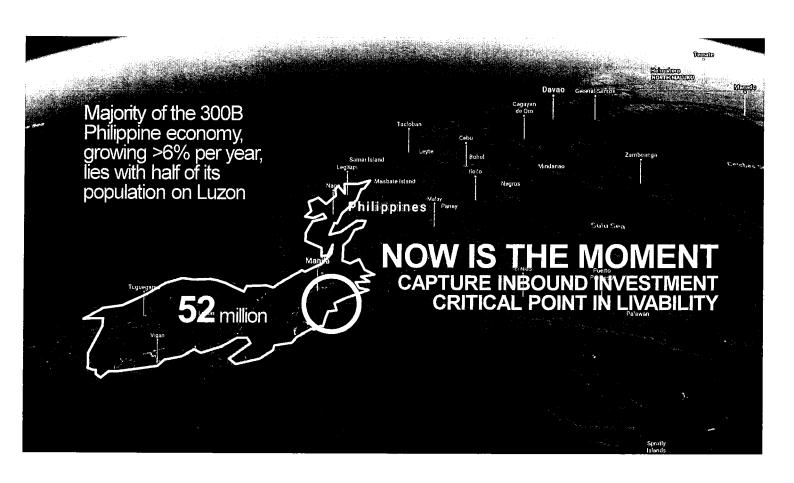
Atlanta



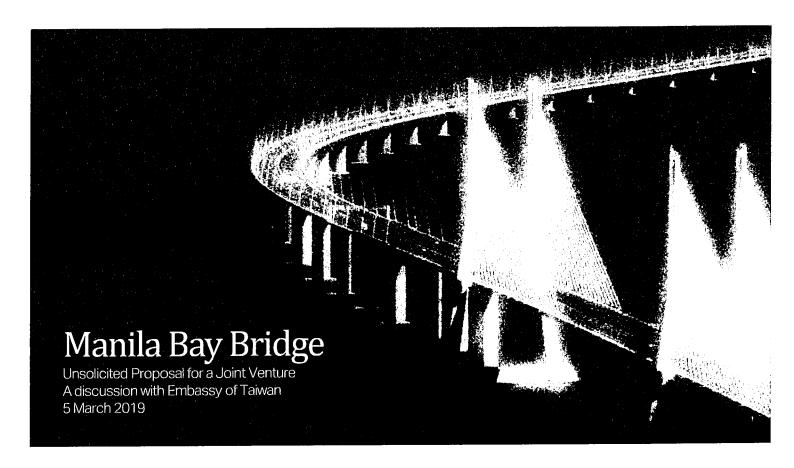












The Partners

Originator of Idea for Unsolicited Proposal



### Manila Bay Bridge



- Philippines safety infrastructure company
- Track record of PPP delivery in Bataan
- And multiple LGUs across Philippines
- Improvement of Roman Highway

**Unsolicited Proposal** 

# Where we are

- 10 months of LGU coordination
- Key project partners identified with registered interest
- Bridge landing sites and land banks identified
- Commercial model / Feasibility Study at 95%
- USP submission Feb/Mar



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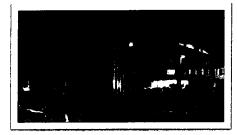


# 亞洲聯合基建控股有限公司 ASIA ALLIED INFRASTRUCTURE HOLDINGS LIMITED

- 50 years, listed on HKSE Main Board (0711)
- USD1 Billion revenue 2015
- USD 3.7 Billion contracts in hand (March 2018)
- Global footprint in 7 major countries
- Active in Philippines with JV with First Balfour

### 亞洲聯合基建控股有限公司 Asia Allied Infrastructure Holdings Limited

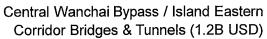






HK-Zhuhai-Macau Bridge Boundary Crossing Facilities (1B USD)







Operator of majority of Hong Kong toll crossing tunnels







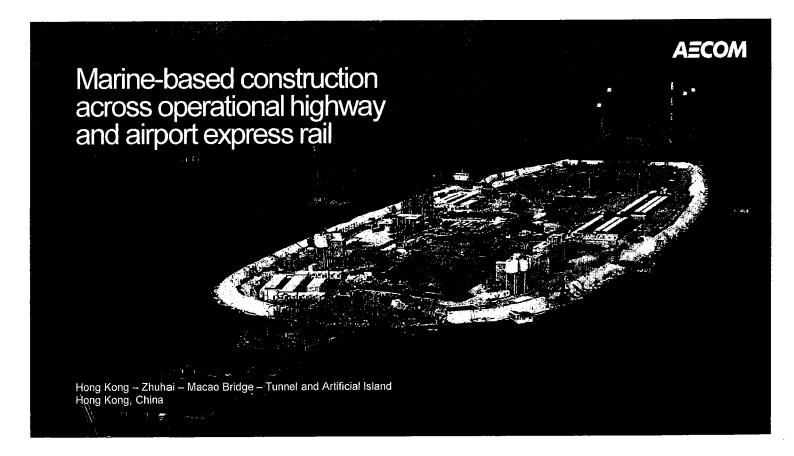


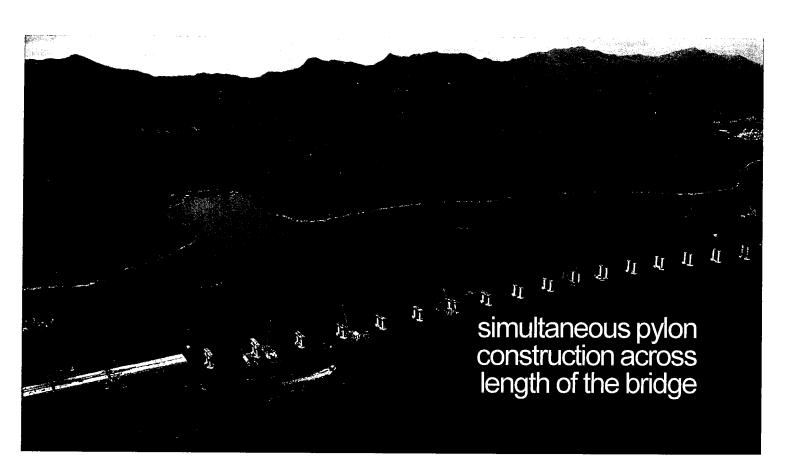
Zhongshan 3.1 million 50km 2 bridges 1 tunnel Hong Kong Special Administrative Region 7.1 million Area of detail in section below Hong Kang International Airport Hong Kong-Zhuhai-Macau Bridge Zhuhai : Special Economic Zone Macau 1.6 million Special Administrative Region 534,626

boundary crossing island connective viaducts

Hong Kong – Zhuhai – Macao Bridge – Tunnel and Artificial Island Hong Kong, China

# Manime Hoacood Comelinatelion actions: Operational highway and airport express rail Hong Kong - Zhuhai - Macao Bridge - Connective Elevated Roadways Hong Kong, China

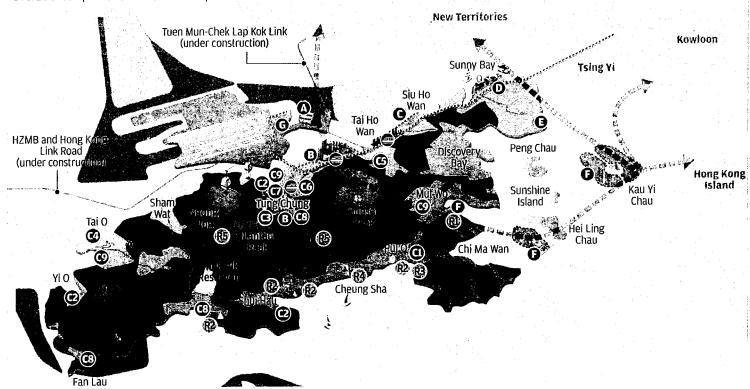




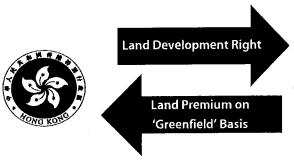


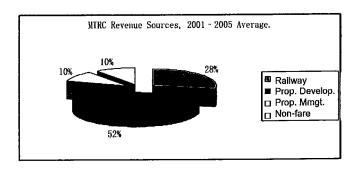
### The Lantau blueprint

Overall development and conservation plan



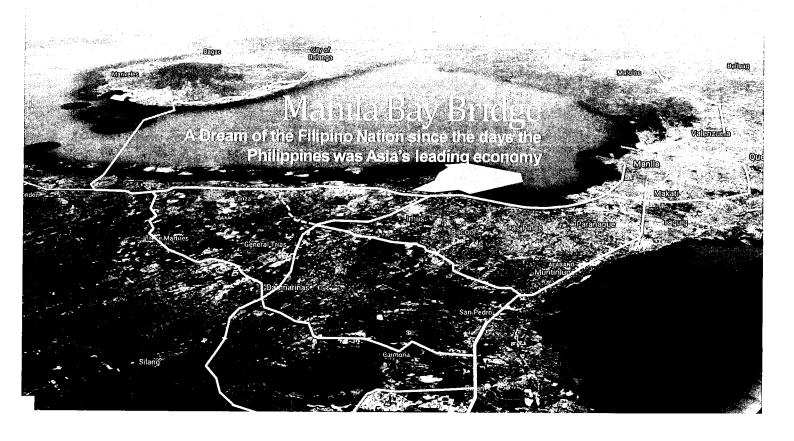
# Hong Kong MTR Property + Infrastructure







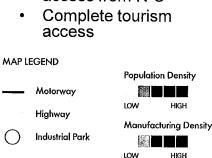
- Railway alone is unable to generate sufficient commercial returns
   property supplements
- · Integrating rail and property promotes patronage to new lines
- "Rail + Property" as a railway funding model

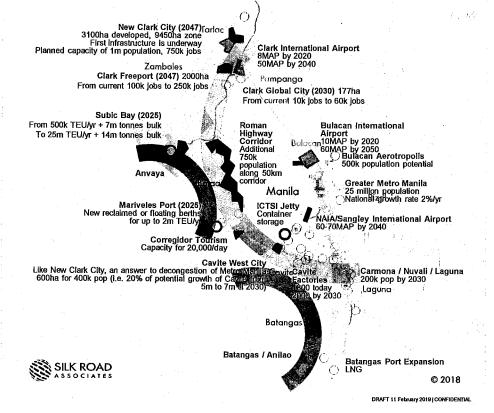


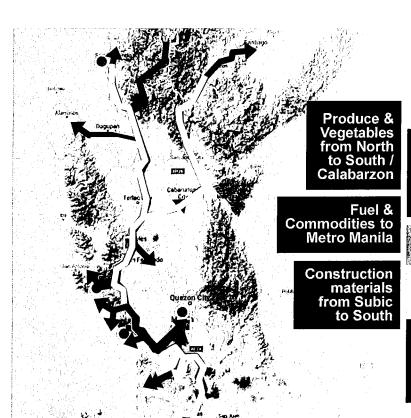
Regional Growth Drivers

# Beyond MM Industrial Tourism Arcs

- With population and income growth comes food, e-commerce
- More, faster air/seaport access from N-S







Key Traffic Markets to Develop



ASIA BREWERY











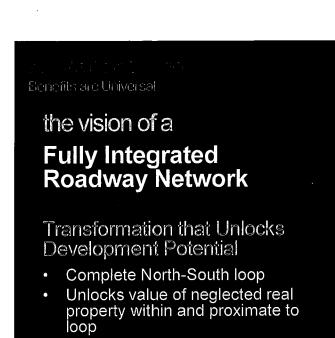


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Bulky Processed Food Pharma & Beverages to North

Tourism to Tagaytay and Bicol from North

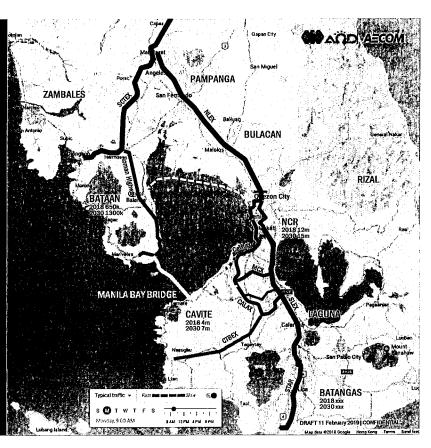
Tourism & Business from Metro Manila to Bataan / Corregidor

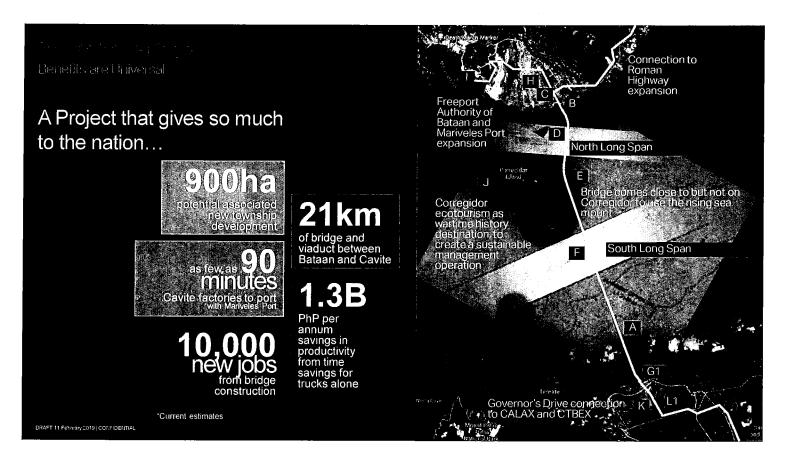


First mover advantage on what will be a key economic corridor

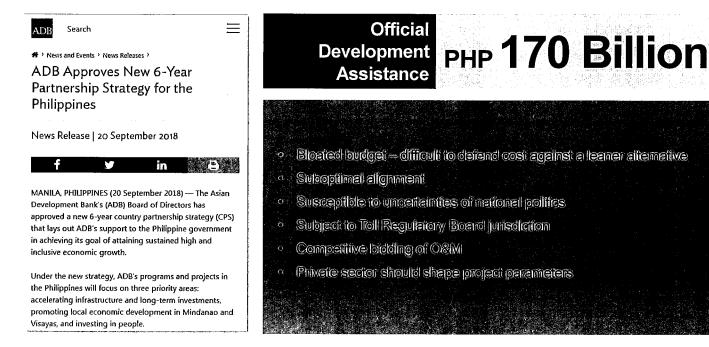
Decentralization from Metro

Manila





The ADB process

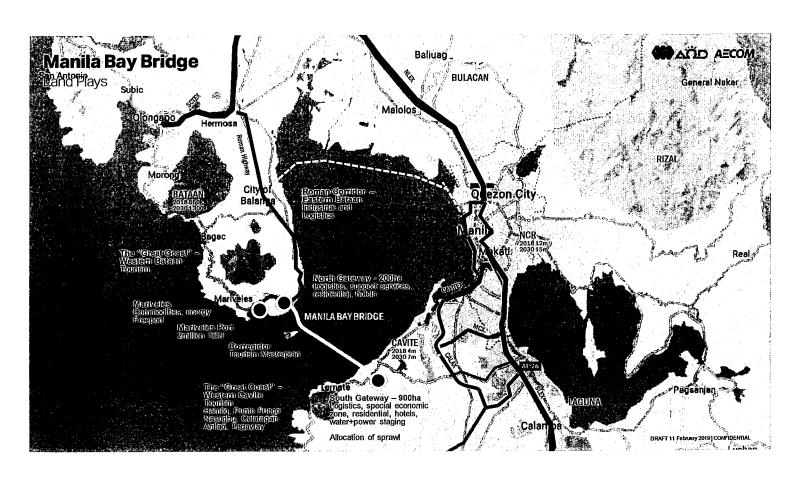


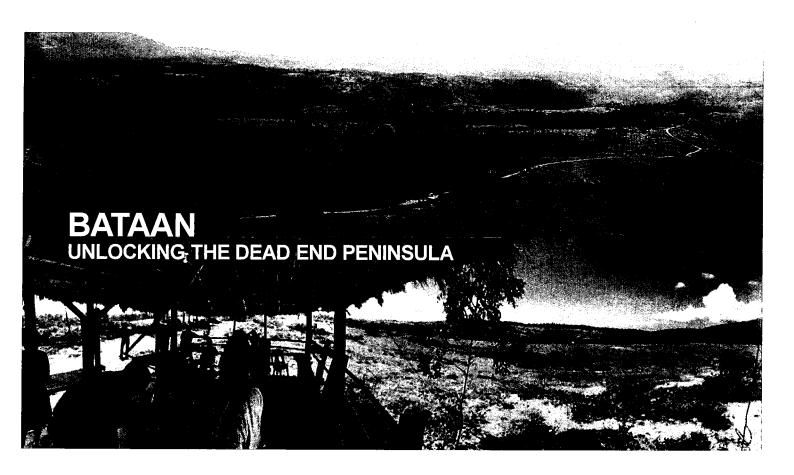
**Unsolicited Proposal** 

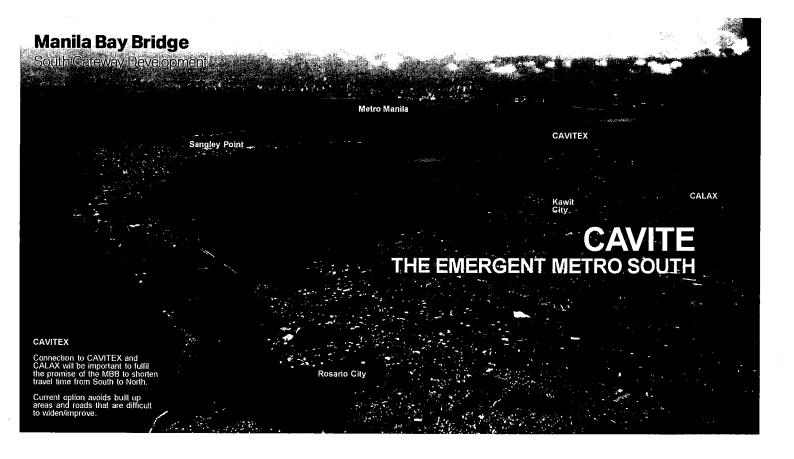
# **Unsolicited Proposal via Local Joint Venture**

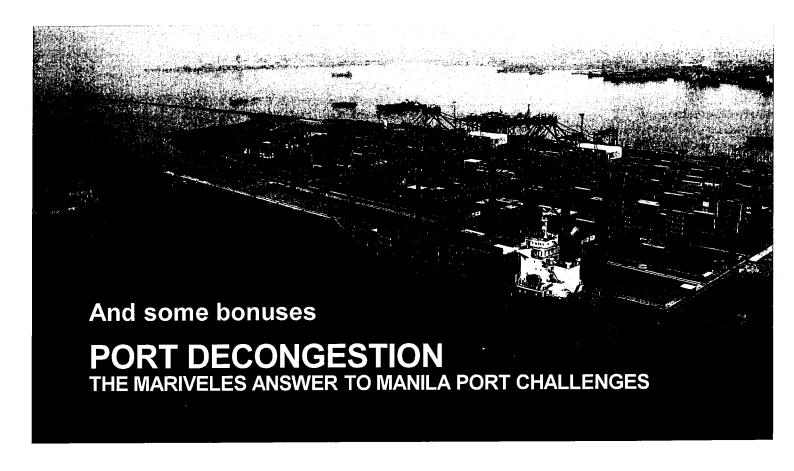
- Speed, flexible process (faster to award)
- LGU control over project components within their jurisdiction
- LGUs are aligned to seeing to the project's success
- Toll rates (and increases) determined by joint LGU committee

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# Port Congestion is costing us P1B-2B daily - NEDA, Citigroup



Delays hit orders

Port utilization should be 70%, Now 95% to 110% Additional \$1300 for terminal handling, container imbalance<sup>1</sup>.

Trucking costs up **100%-300%**, from P8k to P30k<sup>2</sup>, 5000 trucks daily in the heart of Manila (part of **-P2.5B** daily loss<sup>3</sup>)

Steel: costs up by 50%; Chemical: P4B in losses, 5% job loss; Semiconductors: 14B loss <sup>4</sup>

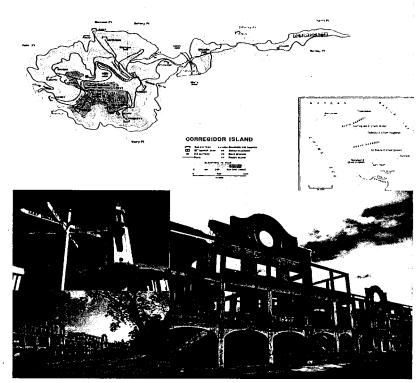
Increase in cost of basic commodities (i.e. price of chicken from P100 per kilo to P140)



The Corregidor Option

### **CULTURAL HERITAGE HOTSPOT**

- 900 ha. of underdeveloped Tourism Potential
- An eco-tourism master-planned development
- Unprecedented tourism and historical access
- Traffic driver for the bridge and land bank - redevelopment zones



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